



**Financial, Tax, and
Management Advisors**



BST



Your Business Is Our Focus

BST provides a wide range of financial, tax, and management consulting services that are targeted to clients' critical needs and industry niches. Today, our firm is recognized as one of the largest financial management and consulting firms in New York state. However, our goal has never been size. Our focus has always been on providing our clients with the highest quality services. BST has assisted closely-held companies grow and profit, municipalities prosper in an ever-evolving financial environment, and not-for-profit organizations achieve their mission-based goals.



As a full-service operation, our services are broad in scope and include auditing, tax, general accounting, and financial management services.

Our Services Include:

Certified Audits

- Audits of financial statements
- Single audits in accordance with federal regulations
- Audits of retirement and profit sharing plans
- Contract audits
- Internal control audits
- Certification of cost reports
- Issuance of management advisory letters
- Communications with audit committees

Reviews and Compilations

- Review of financial statements
- Review of internal controls
- Issuance of management advisory letters
- Compilation of financial statements

Other Attestation Services

- Issuance of agreed upon procedures reports
- Operational and program audits
- SAS 70 reports

Specialized Tax and Management Consulting Services

BST provides a wide range of financial, tax, and management consulting services that are targeted to our clients' critical needs and industry niches:

- Consultation and research with respect to tax consideration of structured transactions
- Consultation and assistance with analysis of projected tax liabilities
- Preparation of requests for federal and state private letter rulings

- Preparation of federal, state, and local tax returns
- Representation before various taxing authorities regarding client tax return audits



Saving tax is a lot like saving money—the sooner you start, the more you can save. Never has this been truer than now, when tax laws and regulations have reached a mind-boggling level of complexity. To maximize your tax savings, you need to think ahead, take the right steps at the right time, and make full use of the credits, deductions, and tax-reduction strategies that apply to your situation.

Our tax professionals help you understand the latest tax law changes, identify applicable tax-saving strategies, and develop a tax plan that fits your business.

We Listen...We Care

Nobody knows your business better than you do. So we make it our job to get to know you, understand your business, and help you overcome the inevitable challenges you will face. Once we understand your needs, we can help you devise strategies to achieve your personal, business, and organizational goals.

Benefit From Our Experience

Collectively, we have accumulated significant experience across a broad spectrum of industries, including but not limited to:

- Construction
- Not-for-Profit
- Retail and Wholesale
- Real Estate
- Manufacturing
- Healthcare
- Government
- Professional Services

The Power of an Alliance

BST is an independent member of McGladrey Alliance, an extension of McGladrey & Pullen, LLP, one of the nation's largest accounting and consulting firms. This affiliation allows us to provide the personalized, attentive service of a local firm, combined with the wide variety of technical services and technology resources available through a national firm.

BST



www.bstco.com

New York • Albany • Manhasset

BST



An Independently Owned Member

McGLADREY ALLIANCE



McGladrey

26 Computer Drive West
Albany, NY 12205
Tel: 518-459-6700 / 800-724-6700
Fax: 518-459-8492

28 West 44th Street, Suite 2010
New York, NY 10036
Tel: 212-661-8640
Fax: 212-972-7495

1520 Northern Boulevard
Manhasset, NY 11030
Tel: 516-365-7745
Fax: 516-869-8070

www.bstco.com

McGladrey Alliance is a premier affiliation of independent accounting and consulting firms. McGladrey Alliance member firms maintain their respective names, autonomy and independence and are responsible for their own client fee arrangements, delivery of services and maintenance of client relationships.